

What Makes This Partnership and Collaboration Work?

- Similarity of core business and practice
- Shared client types and issues
- Professional respect between agencies
- Compatibility of services offered.
- Existing models of working with NGO'S in health.

Challenges In the Partnership and Collaboration!

- Divergences of practice perspective's
- Distrust of professional expertise.
- Involvement of Managers with different organizational objectives.
- Assuming collaboration in one sector of health transfers easily to another.
- Silos

What Makes This Partnership and Collaboration Work?

- Commitment to resolve differences by both parties: essential goodwill.
- Core client group and issues.
- Evolving roles which compliment each other.
- Repeated communication and new systems which promote joint work.

Lessons for Partnership and Collaboration in Early Intervention

- Practice Bases Are Compatible,
- Client Type and Issues Are Compatible
- Organisations Have Systems Which Foster and Promote Partnerships
- Organisations Have Developed Systems and Procedures to Accommodate a Multidisciplinary Approach.
- Staff Are Motivated and Enthused About Partnership.

The latter it was recommended required a planned approach to partnerships and a model by Professor Richard Catalano, in his Communities That Care Model, was discussed which outlines a Getting Started Phase which:

- Assess' the readiness of partners to commit to the partnership and addresses what is needed to make the partnership work.
- Unpacks the professional training differences and similarities, differences in core business, practice, values, structures and processes of each organisation and develops up front ways to work together.
- Unpacks differing understandings between organisations / staffing on the professional practice being asked of in the partnership.
- Unpacks differing understandings of needs and community between the partners.